

## Opportunistic, Seeking Positive Returns in All Market Environments

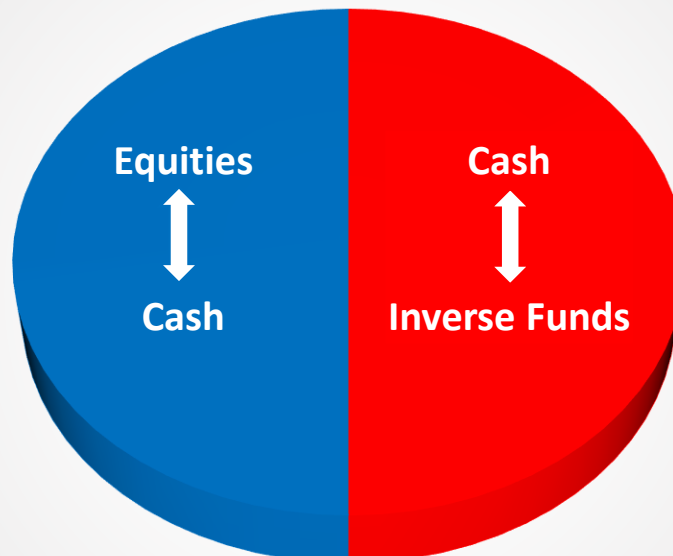
### GROWTH THROUGH U.S. EQUITIES

- Diversified, multi-cap exposure to U.S. equities
- Systematically rotates the portfolio to areas of momentum and strength during market uptrends

### BUILT-IN RISK MANAGEMENT

- Proprietary tactical overlay moves the long-side to cash during significant market downturns
- Tactically invests in inverse sub-accounts during market downturns

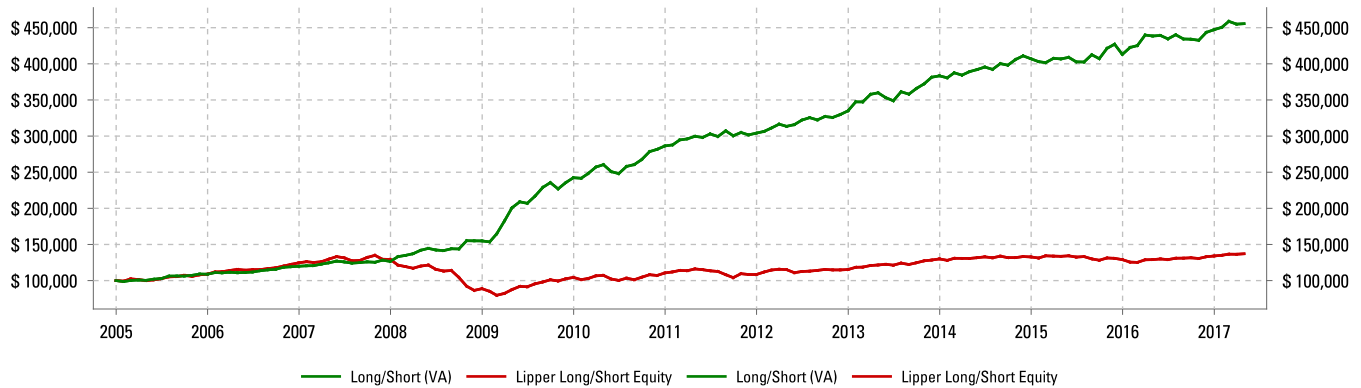
**Optimus VA Long/Short:** LONG SIDE (50% Optimus VA Dynamic Equity) - Seeks to provide investors with the capital appreciation normally associated with a mix of equities, while using a proprietary tactical overlay for downside risk protection. SHORT SIDE (50% Optimus VA Advantage) - Seeks to provide investors with an opportunity for gains during U.S. equities and U.S. Govt. bond market declines. The strategy uses five inverse variable annuity sub-accounts that are based on U.S. equities and U.S. Govt. bonds.



# Long/Short (VA)

## Apr 30, 2017

### Historical Performance 01/01/2005–04/30/2017



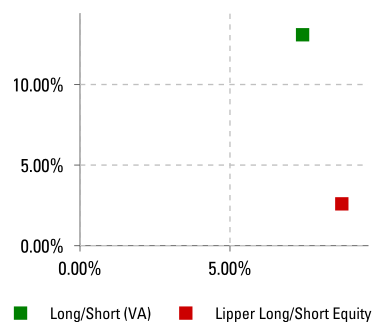
### Trailing Non-Standardized Returns

	1 Month	YTD	3 Months	1 Year	3 Yrs. Cml.	3 Yrs. Ann.	5 Yrs. Cml.	5 Yrs. Ann.	Incept. Cml.	Incept. Ann.
Long/Short (VA)	0.13%	1.85%	1.12%	3.89%	17.06%	5.39%	45.32%	7.76%	355.55%	13.09%
Lipper Long/Short Equity	0.49%	2.31%	1.54%	6.30%	4.96%	1.63%	19.10%	3.56%	37.14%	2.60%

### Calendar Year Performance

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Long/Short (VA)	22.39%	56.46%	18.14%	6.20%	10.15%	14.46%	6.17%	1.48%	8.29%	1.85%
Lipper Long/Short Equity	-31.33%	17.57%	5.93%	-2.00%	6.36%	12.75%	2.10%	-2.81%	3.91%	2.31%

### Risk vs. Return



	1 Year	3 Years	5 Years	Since 1/1/05
Standard Deviation	4.07%	5.18%	5.26%	7.42%
Benchmark StDev	2.73%	4.44%	4.71%	8.73%
Sharpe Ratio	0.85	1.00	1.45	1.61
Alpha (%)	-4.23	4.44	5.59	11.58
Beta	1.31	0.53	0.59	0.23
R <sup>2</sup>	0.77	0.21	0.28	0.07
Max. Drawdown	-1.73%	-3.30%	-3.30%	-4.76%

### Investment and Benchmark Information

#### Lipper Long/Short Equity

A pooled fund index consisting of funds that employ portfolio strategies combining long holdings of equities with short sales of equity, equity options, or equity index options. The fund may be either net long or net short, depending on the portfolio manager's view of the market. Visit <http://www.lipperweb.com> for more information regarding Lipper indices.

Results are net of fees. Results through 3/31/2017 are hypothetical; live thereafter. Please see full disclosure on next page.

**Disclosures:** Any posted performance numbers before 3/31/17 are hypothetical in nature and are derived by using backtesting analysis software. Due to this fact, there are many reporting restriction guidelines that must be followed. Whenever performance numbers are posted, it must clearly state that these are hypothetical results.

HYPOTHETICAL PERFORMANCE RESULTS HAVE MANY INHERENT LIMITATIONS, SOME OF WHICH ARE DESCRIBED BELOW. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT WILL OR IS LIKELY TO ACHIEVE PROFITS OR LOSSES SIMILAR TO THOSE SHOWN. IN FACT, THERE ARE FREQUENTLY SHARP DIFFERENCES BETWEEN HYPOTHETICAL PERFORMANCE RESULTS AND THE ACTUAL RESULTS SUBSEQUENTLY ACHIEVED BY ANY PARTICULAR TRADING PROGRAM.

ONE OF THE LIMITATIONS OF HYPOTHETICAL PERFORMANCE RESULTS IS THAT THEY ARE GENERALLY PREPARED WITH THE BENEFIT OF HINDSIGHT. IN ADDITION, HYPOTHETICAL TRADING DOES NOT INVOLVE FINANCIAL RISK, AND NO HYPOTHETICAL TRADING RECORD CAN COMPLETELY ACCOUNT FOR THE IMPACT OF FINANCIAL RISK IN ACTUAL TRADING. FOR EXAMPLE, THE ABILITY TO WITHSTAND LOSSES OR TO ADHERE TO A PARTICULAR TRADING PROGRAM IN SPITE OF TRADING LOSSES ARE MATERIAL POINTS WHICH CAN ALSO ADVERSELY AFFECT ACTUAL TRADING RESULTS. THERE ARE NUMEROUS OTHER FACTORS RELATED TO THE MARKETS IN GENERAL OR TO THE IMPLEMENTATION OF ANY SPECIFIC TRADING PROGRAM WHICH CANNOT BE FULLY ACCOUNTED FOR IN THE PREPARATION OF HYPOTHETICAL PERFORMANCE RESULTS AND ALL OF WHICH CAN ADVERSELY AFFECT ACTUAL TRADING RESULTS.

THE VERY STRONG PERFORMANCE NUMBERS IN 2008 AND 2009 WERE MOSTLY GENERATED DURING A TWELVE-MONTH PERIOD BETWEEN MID-2008 AND MID-2009. THE 2008-2009 FINANCIAL CRISIS PRESENTED SOME UNIQUE OPPORTUNITIES THAT MAY NOT BE REPEATED IN THE FORESEEABLE FUTURE.

**Performance from January 2005 to March 2017 is hypothetical based on a back tested portfolio blending two independent Optimus strategies, Optimus Dynamic Equity and Optimus Advantage. A “live” account was designated for the Optimus Dynamic Equity strategy in January 2016 at TD Ameritrade. Performance results after March 2017 are live composite returns net of all fees.** Performance from individual returns may vary substantially from those presented due to differences in the timing of contributions and withdrawals, account start dates, and actual fees paid.

Performance results reflect hypothetical results that were achieved by means of the retroactive application of a back-tested model and, as such, the corresponding results have inherent limitations, including: (1) the model results do not reflect the results of actual trading using client assets, but were achieved by means of the retroactive application of each of the above referenced models, certain aspects of which may have been designed with the benefit of hindsight; (2) back-tested performance may not reflect the impact that any material market or economic factors might have had on the adviser's use of the model if the model had been used during the period to actually manage client assets; (3) for various reasons (including the reasons indicated above), clients may have experienced investment results during the corresponding time periods that were materially different from those portrayed in the model.

For illustrative purposes only: The (net) hypothetical performance results do reflect the deduction of an annual fee of 1.00% for Dynamic Equity and 1.00% for Advantage, which would realistically cover most fund fees, management fees, advisory fees, trading costs, custodian fees, slippage, tracking error, etc. The live performance results after 1/1/2016 for Dynamic Equity reflect the deduction of an annual fee of 1.00%, which would cover most management fees, trading costs, custodian fees, slippage, tracking error, etc. The live composite results after 4/1/2017 for VA Long/Short are net of all fees. The performance results shown include the reinvestment of dividends and other earnings. Comparison of the Optimus Advisory Group Programs to any other indices is for illustrative purposes only and the volatility of the indices used for comparison may be materially different from the volatility of the Optimus Advisory Group Programs due to varying degrees of diversification and/or other factors. Different types of investments involve varying degrees of risk and there can be no assurance that any specific investment will be profitable. Optimus Advisory Group does not make any representation that the Optimus Advisory Group Programs will or are likely to achieve returns similar to those shown in the performance results in this presentation. Optimus Advisory Group reserves the right to trade different funds within their models.

Past performance may not be indicative of future results. Therefore, no current or prospective client should assume that future performance will be profitable, or equal to any corresponding historical index. The historical performance results for indices and index funds used as proxies for indices are provided exclusively for comparison purposes only, so as to provide general comparative information to assist an individual client or prospective client in determining whether the performance of the Optimus' portfolio meets, or continues to meet, his/her investment objective(s). It should not be assumed that any Optimus portfolio holdings will correspond directly to any such comparative index.

Different types of investments and/or investment strategies involve varying levels of risk, and there can be no assurance that any specific investment or investment strategy (including the investment strategies devised or undertaken by Optimus Advisory Group) will be profitable for a client's or prospective client's portfolio. All performance results have been compiled solely by Optimus Advisory Group and have not been independently verified.

The Optimus performance results do not reflect the impact of taxes.