



# Tactical High Yield Variable Annuity Strategy

## Seeking Total Return through High Yield Bonds with Built-In Risk Management

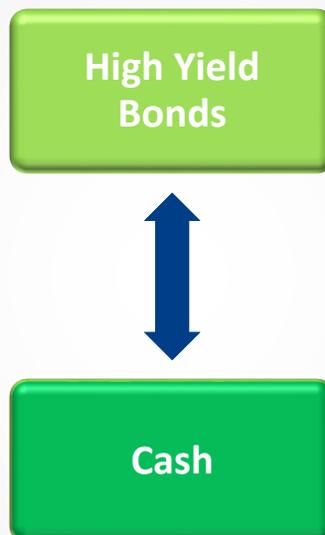
### GROWTH THROUGH HIGH YIELD BONDS

- Diversified exposure to high yield bonds when high yield bonds are in an uptrend

### BUILT-IN RISK MANAGEMENT

- Moves the portfolio to cash when the uptrend in high yield bonds is over

**Optimus VA Tactical High Yield:** Seeks to provide investors with the total return normally associated with High Yield Bonds, while using optimal exit techniques for downside risk reduction. The program was designed around a high yield bond fund index, but uses variable annuity sub-accounts as the actual investment vehicles. There are two independent signals for a maximum of one long position. All independent signals vary from short-term to long-term in nature. Stop losses and trailing stops are used.



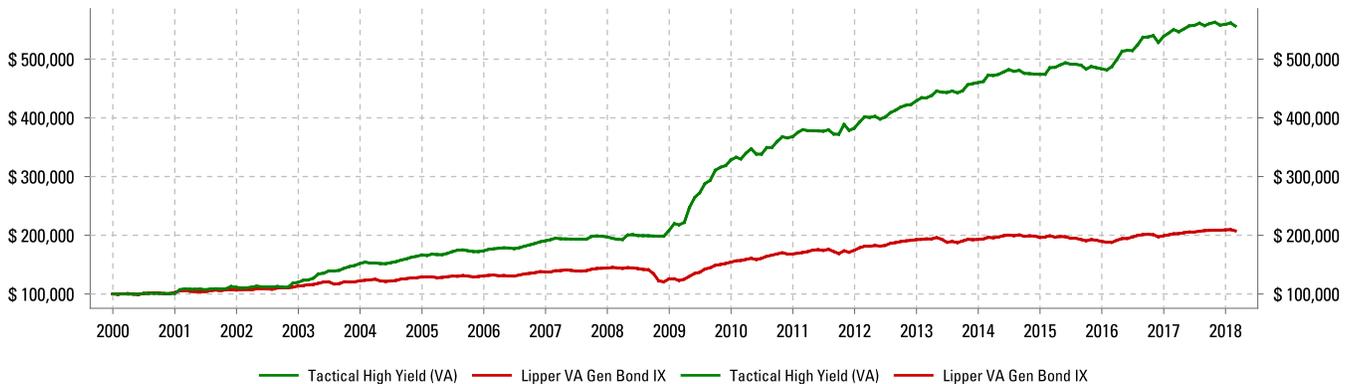
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# Tactical High Yield (VA)

## Feb 28, 2018

### Historical Performance 01/01/2000–02/28/2018



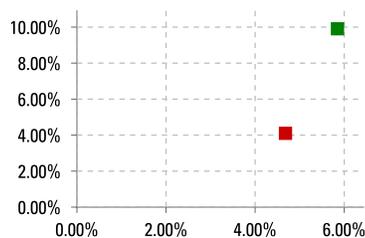
### Trailing Non-Standardized Returns

	1 Month	YTD	3 Months	1 Year	3 Yrs. Cml.	3 Yrs. Ann.	5 Yrs. Cml.	5 Yrs. Ann.	Incept. Cml.	Incept. Ann.
Tactical High Yield (VA)	-0.94%	-0.50%	-0.30%	1.08%	14.63%	4.66%	28.16%	5.09%	456.35%	9.91%
Lipper VA Gen Bond IX	-0.99%	-0.82%	-0.47%	2.46%	4.27%	1.40%	7.04%	1.37%	107.53%	4.10%

### Calendar Year Performance

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Tactical High Yield (VA)	57.54%	12.08%	3.95%	12.15%	7.27%	3.04%	1.98%	11.43%	3.80%	-0.50%
Lipper VA Gen Bond IX	22.71%	9.07%	3.70%	10.37%	0.14%	1.75%	-3.41%	5.10%	5.04%	-0.82%

### Risk vs. Return



■ Tactical High Yield (VA)  
■ Lipper VA Gen Bond IX

	1 Year	3 Years	5 Years	Since 1/1/00
Standard Deviation	2.43%	3.77%	3.54%	5.85%
Benchmark StDev	1.60%	3.01%	3.23%	4.68%
Sharpe Ratio	-0.00	1.10	1.35	1.43
Alpha (%)	-1.34	3.27	3.91	6.42
Beta	0.97	0.98	0.82	0.76
R <sup>2</sup>	0.41	0.61	0.56	0.37
Max. Drawdown	-1.14%	-2.46%	-2.46%	-3.15%

### Investment and Benchmark Information

#### Lipper VA Gen Bond IX

A pooled fund index consisting of sub-accounts that invest in fixed income securities, without maturity restrictions. The sub-accounts invest principally in government bonds but also, to a limited extent, corporate bonds and money market instruments. Visit <http://www.lipperweb.com> for more information regarding Lipper indices.

Results are net of fees. Results through 5/31/2015 are hypothetical; live thereafter. Please see full disclosure on next page.

Disclosures: Any posted performance numbers before 5/31/15 are hypothetical in nature and are derived by using backtesting analysis software. Due to this fact, there are many reporting restriction guidelines that must be followed. Whenever performance numbers are posted, it must clearly state that these are hypothetical results.

HYPOTHETICAL PERFORMANCE RESULTS HAVE MANY INHERENT LIMITATIONS, SOME OF WHICH ARE DESCRIBED BELOW. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT WILL OR IS LIKELY TO ACHIEVE PROFITS OR LOSSES SIMILAR TO THOSE SHOWN. IN FACT, THERE ARE FREQUENTLY SHARP DIFFERENCES BETWEEN HYPOTHETICAL PERFORMANCE RESULTS AND THE ACTUAL RESULTS SUBSEQUENTLY ACHIEVED BY ANY PARTICULAR TRADING PROGRAM.

ONE OF THE LIMITATIONS OF HYPOTHETICAL PERFORMANCE RESULTS IS THAT THEY ARE GENERALLY PREPARED WITH THE BENEFIT OF HINDSIGHT. IN ADDITION, HYPOTHETICAL TRADING DOES NOT INVOLVE FINANCIAL RISK, AND NO HYPOTHETICAL TRADING RECORD CAN COMPLETELY ACCOUNT FOR THE IMPACT OF FINANCIAL RISK IN ACTUAL TRADING. FOR EXAMPLE, THE ABILITY TO WITHSTAND LOSSES OR TO ADHERE TO A PARTICULAR TRADING PROGRAM IN SPITE OF TRADING LOSSES ARE MATERIAL POINTS WHICH CAN ALSO ADVERSELY AFFECT ACTUAL TRADING RESULTS. THERE ARE NUMEROUS OTHER FACTORS RELATED TO THE MARKETS IN GENERAL OR TO THE IMPLEMENTATION OF ANY SPECIFIC TRADING PROGRAM WHICH CANNOT BE FULLY ACCOUNTED FOR IN THE PREPARATION OF HYPOTHETICAL PERFORMANCE RESULTS AND ALL OF WHICH CAN ADVERSELY AFFECT ACTUAL TRADING RESULTS.

THE VERY STRONG PERFORMANCE NUMBERS IN 2008 AND 2009 WERE MOSTLY GENERATED DURING A TWELVE-MONTH PERIOD BETWEEN MID-2008 AND MID-2009. THE 2008-2009 FINANCIAL CRISIS PRESENTED SOME UNIQUE OPPORTUNITIES THAT MAY NOT BE REPEATED IN THE FORESEEABLE FUTURE.

Performance from January 2000 to October 2013 is hypothetical based on a back tested portfolio. A "live" account was designated for the Optimus Tactical High Yield strategy in November 2013 at TD Ameritrade. Performance results after May 2015 are live composite returns net of all fees. Performance from individual returns may vary substantially from those presented due to differences in the timing of contributions and withdrawals, account start dates, and actual fees paid.

Performance results reflect hypothetical results that were achieved by means of the retroactive application of a back-tested model and, as such, the corresponding results have inherent limitations, including: (1) the model results do not reflect the results of actual trading using client assets, but were achieved by means of the retroactive application of each of the above referenced models, certain aspects of which may have been designed with the benefit of hindsight; (2) back-tested performance may not reflect the impact that any material market or economic factors might have had on the adviser's use of the model if the model had been used during the period to actually manage client assets; (3) for various reasons (including the reasons indicated above), clients may have experienced investment results during the corresponding time periods that were materially different from those portrayed in the model.

For illustrative purposes only: The hypothetical performance results through October 2013 reflect the deduction of a 1.50% annual fee, the maximum fee charged to an Optimus Advisory Group retail client. The live performance results from November 2013 through May 2015 reflect the deduction of a 1.50% annual fee, the maximum fee charged to an Optimus Advisory Group retail client. The live composite results after 6/1/2015 for VA Tactical High Yield are net of all fees. The performance results shown include the reinvestment of dividends and other earnings. Comparison of the Optimus Advisory Group Programs to any other indices is for illustrative purposes only and the volatility of the indices used for comparison may be materially different from the volatility of the Optimus Advisory Group Programs due to varying degrees of diversification and/or other factors. Different types of investments involve varying degrees of risk and there can be no assurance that any specific investment will be profitable. Optimus Advisory Group does not make any representation that the Optimus Advisory Group Programs will or are likely to achieve returns similar to those shown in the performance results in this presentation. Optimus Advisory Group reserves the right to trade different funds within their models.

Past performance may not be indicative of future results. Therefore, no current or prospective client should assume that future performance will be profitable, or equal to any corresponding historical index. The historical performance results for indices and index funds used as proxies for indices are provided exclusively for comparison purposes only, so as to provide general comparative information to assist an individual client or prospective client in determining whether the performance of the Optimus' portfolio meets, or continues to meet, his/her investment objective(s). It should not be assumed that any Optimus portfolio holdings will correspond directly to any such comparative index.

Different types of investments and/or investment strategies involve varying levels of risk, and there can be no assurance that any specific investment or investment strategy (including the investment strategies devised or undertaken by Optimus Advisory Group) will be profitable for a client's or prospective client's portfolio. All performance results have been compiled solely by Optimus Advisory Group and have not been independently verified.

The Optimus performance results do not reflect the impact of taxes.